FISCAL YEAR

2018

ANNUAL REPORT

ONEGOAL

COLLEGE GRADUATION. PERIOD.
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Dear Friends,

Each year we report on our progress as we work toward closing the degree divide in America. It remains a deeply entrenched injustice that limits the future for far too many young people. Yet we have never been as optimistic as we are today. That is because in Fiscal Year 2018 we began the most important work in our organization’s history.

Take a moment to envision what it would be like if every student in America had an identity-affirming experience in high school. Imagine if they were challenged to develop their own unique visions of success, while anticipating and preparing for obstacles they will encounter along the way. What would it look like if they were truly supported in identifying and navigating high-quality postsecondary pathways to achieve their greatest ambitions?

The impact on students, on our communities, and on our country would be game-changing.

We began mapping out what it would take to reach that day this fiscal year, the first in our five-year strategic plan we call Phase III. It has been both exhilarating and exhausting as we came together like never before to rewrite our organizational foundations, to begin the bold work of transforming our program, and to explore how to take our work to scale in a more sustainable way.

This type of transformational change is not linear. The impact is not immediately seen. Yet as you will read in the pages that follow, there have been big wins and learning opportunities. And while we are investing in the future, we are also focused on the thousands of students in our classrooms today. We are proud to report that 81% of OneGoal high school graduates enroll in a postsecondary institution and 86% of those who enroll persist in their education one year later. This is even more remarkable considering OneGoal Fellows are students whose strengths and talents are often overlooked because of their academic and socioeconomic profiles.

There is still much work to do, but we are energized by the progress we are making together with our staff, Fellows, Program Directors, school partners, and supporters. A throughline in our core values is the word “together,” because while we recognize the value and strengths each of us bring as individuals, we know that solving the world’s greatest injustices requires us to act together.

We are grateful to walk alongside you in this movement.

In community,

JEFF NELSON  
Co-Founder + CEO

KWAME GRIFFITH  
President
Our vision is that every young person will have an equitable opportunity to achieve their greatest postsecondary aspirations.
Our mission is to close the degree divide in America.

A postsecondary education is a baseline requirement to access the middle class and economic opportunity in our country. Yet only 22% of students from low-income communities earn a postsecondary degree (bachelor’s or associate), compared to 67% of their peers from high-income areas. The vast majority of these young people leave or are pushed out of the educational system during the transitional years from high school through their first year of college, or other postsecondary paths.

At OneGoal, we believe in the strength and value of all students and their communities, and that this degree divide is a solvable injustice. Most importantly, we believe that all students—not just those from certain neighborhoods or with the highest grades—have the ability and deserve the opportunity to earn a postsecondary degree.

COHORT: 1 TEACHER, 25 STUDENTS

3 YEARS: JUNIOR YEAR OF HIGH SCHOOL → FIRST YEAR OF POSTSECONDARY PATHWAY

CREDIT-BEARING CLASS: TAUGHT DAILY, DURING THE SCHOOL DAY

REMOTE COACHING + SUPPORT DURING THE FIRST YEAR OF COLLEGE

* National Center for Education Statistics, “Postsecondary Attainment: Differences by Socioeconomic Status”
There are four integrated components of our model:

1. **Trailblazing Curriculum**
   that builds postsecondary skills, knowledge, and mindsets; reflects the latest research and feedback; and affirms students’ strengths and identities.

2. **Coaching and Training**
   that includes professional development, differentiated support, and instructional and postsecondary resources for educators.

3. **Technology**
   that is used to make personalized recommendations for students, tracks real-time progress updates, and remotely supports students during their postsecondary journey.

4. **Postsecondary Partnerships**
   that provide enhanced support for first-generation college students and lead to higher retention and completion.
My professor gave me a note and inside the note she said ‘Congratulations on your graduation. Hope this is the first of many to come.’ And I smiled when I read that ‘cause I was like, ‘that’s exactly what I’m about to do.’ I don’t want it to end here. I don’t want this to be the end of where my success lies.”

CALEB NAVARRO
OneGoal Alumnus
Dominican University, Class of 2018
OneGoal Program Director Drew Stricker was immediately struck by the talent of his high school student Caleb after meeting him as a freshman. He noticed that when Caleb truly dedicated himself to a project, he would complete it at a very high level and in a fraction of the time allotted. However, Caleb was often not motivated by school and others didn’t always see his potential. During the OneGoal class in high school, Caleb learned about all that college had to offer, the different types of colleges that were available, and how his interests connected to his education. He was able to bring his parents into those conversations, which allowed them to see opportunities that they hadn’t before considered. Once Caleb got to college, he was very excited but, like many students undergoing transition, he experienced challenges. He went from a place where he knew everyone to knowing almost no one, and, on top of that, watched those he did know struggle academically. He often felt alone. Drew stepped in again and was a consistent and reliable friend and mentor throughout that first year and beyond.

“I didn't feel as lost or as alone when I first started,” Caleb said. “I knew if I needed someone to fall back on, some type of support, apart from my parents … it would be [Mr. Stricker]. And just knowing that he was there for me in the beginning was really, really comforting.”

While his freshman year was tough, Caleb became more engaged in college each year and excelled academically in his biochemistry major and physics minor. He set goals for himself to continue his education in pharmacy school and one day work in cancer research.

“The best thing about college was figuring out who I was as a person as opposed to who I thought I was. That process of really refining everything I enjoy, everything I like to do, everything I want to do, really came into its own when I got here.”

At Dominican’s 2018 spring graduation, Drew was there along with Caleb’s family to celebrate Caleb’s earning his bachelor’s degree and continuing his education.
In fiscal year 2018, OneGoal launched a new strategic plan called Phase III, which represents the third five-year period (FY18-FY22) since the organization was founded in 2007.
ABOUT OUR STRATEGIC PLAN

PART 1

Transform our program. While OneGoal students are far outpacing peers in achieving postsecondary outcomes and our course is held up as a gold standard, some students still fall short of their goals. Through an extensive research process in which the OneGoal team interviewed alumni that did not complete a degree, six strategies emerged that will guide our program transformation work over the next four years:

01
IDENTITY + ASPIRATION EXPLORATION

Transform curriculum and practices including teacher selection, coaching, and professional development through a lens of Culturally Relevant Pedagogy (CRP)

02
PERSONALIZED POSTSECONDARY PATHWAYS

Comprehensive postsecondary choice process inclusive of alternative paths anchored in students’ highest aspirations that are most likely to lead to completion

03
NETWORK OF CHAMPIONS

Partnerships with secondary and postsecondary institutions that foster student connection and institutional attachment, which leads to each Fellow having a community of support

04
ANALYTICS-DRIVEN INTERVENTIONS

On track indicator and aligned interventions that strategically address financial, social, and academic barriers that decrease the likelihood of completion for sub-groups across our Fellow population

05
FELLOW-DRIVEN NAVIGATION OF THE PATH TO COMPLETION

Personalized tools, technology, and resources that puts the pathway in the hands of our Fellows

06
ALUMNI LAUNCH

Practices and resources to support Fellows in ensuring they are equipped to continue their progress towards their ambitions post-OneGoal

PART 2

Design new ways to deliver our program. In FY18, OneGoal served approximately 12,000 students across 220 schools in six states. While growth over the first decade was significant, OneGoal is not on pace to achieve our mission at the current rate of expansion. In Phase III, OneGoal will partner with a set of districts—and potentially whole states—to integrate OneGoal into the course schedule for every student in the district.

During this pilot phase, district partners will receive additional consulting support to set long-term goals, build new annual benchmarks, and align policies and accountability structures to reach these postsecondary goals. By the end of Phase III, our aim is to build a program that produces step-change improvements in postsecondary outcomes that ultimately could be scaled to serve every school in low-income areas across America using existing public resources.
HOW DID ONEGOAL DETERMINE WHAT MUST CHANGE?
A year before we embarked on transformation, one of our alumni, Aja Beckham, a graduate of University of Illinois at Urbana-Champaign, told our entire staff to “dream bigger.” She envisioned a OneGoal where Fellows were the architects of their journeys and the broader movement for education reform. It set us on a path to seek out solutions within our model that were far more proportionate to the depth and complexity of the challenges our students face.

We interviewed and listened to Fellows, Alumni, Program Directors, partners, and staff. We leveraged the thought partnership of our Board of Directors regionally and nationally. We partnered with a consultant to help us understand the opportunities in the broader college access and success landscape. Once we narrowed on a set of strategic initiatives, we brought together a cross-functional working group to ensure that we had a clear north star for the ideal Fellow experience we were trying to design, and clear alignment from some of the biggest attrition causes to our strategic aims.

WHAT ARE SOME OF THE BIGGEST WINS YOU’VE SEEN THUS FAR?
This has been the most humbling endeavor I have ever been a part of. I have watched our team work together in the most artful and disciplined ways to make this happen. I have witnessed unparalleled leadership and courage from Fellows, Program Directors, and coaches to enter in the brave space of identity work and socio-political deconstruction in our first year implementing our new curriculum grounded in Culturally Relevant Pedagogy.

There is still so much to learn, but for now, I hope we are all proud of the fact that we are beginning to change the narrative about college being the finish line, and instead ensure that students are pursuing their postsecondary aspiration because they know what it means to be deeply aware of who they are, what they want for themselves and their communities, and feel compelled to ensure their unique gifts are maximized.

WHAT CHALLENGES LIE AHEAD?
The very definition of transformational change requires us to buck the status quo. We must, therefore, consistently interrogate our perspectives and practices, establish high degrees of trust, demonstrate value for and elevate a multitude of perspectives, learn quickly, and maintain hope. And we must do all of this without losing our commitment to program excellence, data-driven action, and everything else that has made OneGoal what it is today. This is intense “heart” and “head” work that will require us to live into our new core values each and every single day.
1. After completing an extensive research process internally and externally, we outlined a comprehensive plan to reimagine our curriculum and training through culturally relevant pedagogy. Our national teams redesigned our methodology and training processes, trained our regional team members, who then trained the OneGoal Program Directors (teachers). In parallel, we have been writing new content and curriculum framed by a new scope and sequence for each cohort year.

2. OneGoal secured multi-year funding alongside Georgia State University to partner to bring the university’s renowned analytics process and system into the postsecondary transition. We hired a new leader to spearhead this effort and team. Our goal is to finalize an on track indicator this year that will better predict if our students are on track to complete a degree or credential by the conclusion of our program (day one of the second year of postsecondary pathway).

3. We completed a design process that defined the highest impact opportunities to scale OneGoal. Our goal is to build a method to take a whole district approach to postsecondary success in which our course is integrated into the academic schedule for every student every day. Our ambitious goal is to pilot this work in one or more districts next fall.
HIGHLIGHTS FROM THE YEAR
HIGHLIGHTS FROM THE YEAR

2017-2018 SCHOOL YEAR AT A GLANCE

7,800 FELLOWS participated in OneGoal, taught by 276 EDUCATORS across 141 HIGH SCHOOL PARTNERS in 6 REGIONS.

HIGH SCHOOL

1,162 YEAR 3 FELLOWS began their postsecondary journey across 242 COLLEGES and INSTITUTIONS.

COLLEGE

3,400 FUTURE FELLOWS were recruited to join OneGoal and over 100 ONEGOAL ALUMNI COMPLETED THEIR POSTSECONDARY PROGRAMS.

GRADUATION

RESULTS

81% of OneGoal’s high school graduates enroll in a postsecondary institution

86% of those who enroll persist one year later
EST. 2017
**BAY AREA**

Building year to begin serving Fellows in Fall 2018.

In the Bay Area, we secured five high school partners for our first class of Fellows to begin OneGoal the Fall of 2018.

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EST. 2012
**HOUSTON**

Y1-Y3 High School Partners 33
Y1-Y3 Fellows Served 2,000
Postsecondary Partners 16

In Houston, our former Managing Director of Program, Patty Williams-Downs, became the region’s Executive Director and now leads a team of 16 towards bold programmatic and development goals.

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EST. 2016
**METRO ATLANTA**

Y1-Y3 High School Partners 4
Y1-Y3 Fellows Served 100
Postsecondary Partners 1

Thanks to a generous grant from our partners, Georgia State LIFT and State Farm, DeKalb County School District became the second district partner for the Metro Atlanta region with students in that district beginning OneGoal in Fall 2018.

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EST. 2014
**NEW YORK**

Y1-Y3 High School Partners 21
Y1-Y3 Fellows Served 940
Postsecondary Partners 4

The New York team has ambitiously grown their Fellow count fivefold since the first year of service—serving 188 Fellows in their inaugural year to almost 1,000 Fellows in the most recent school year—while simultaneously meeting or exceeding enrollment and persistence goals.

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EST. 2007
**CHICAGO**

Y1-Y3 High School Partners 73
Y1-Y3 Fellows Served 4,300
Postsecondary Partners 22

Our Chicago region celebrated its 10th anniversary and has grown from serving one cohort of students in one school to serving students in roughly 70% of Chicago’s non-selective high schools.

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EST. 2015
**MASSACHUSETTS**

Y1-Y3 High School Partners 10
Y1-Y3 Fellows Served 400
Postsecondary Partners 8

To prepare for their first class of high school graduates in May 2018, our Massachusetts region entered into formal partnerships with eight area colleges and universities with a track record of success to increase enrollment and persistence of their inaugural cohort.
As we began Phase III, we recognized that to truly realize the transformation we sought, we needed new foundations—the collective elements that define OneGoal’s purpose, beliefs and approach.

We embarked on a six-month project led by diverse leaders across our organization. Our process included ideas and feedback from every staff member, dozens of partners, Program Directors, and most importantly, Fellows and alumni. Together we crafted our foundations, which will ground our work for the years to come.

These new foundations are critical to our transformation. They reflect who we are at our best, our shared aspirations for the future, and position us to deliver in Phase III and beyond.

**OUR VISION**

Every young person will have an equitable opportunity to achieve their greatest postsecondary aspirations.

01 **EVERY YOUNG PERSON**, because we will not have truly solved the problem until all students can succeed

02 **EQUITABLE OPPORTUNITY**, because we believe in confronting the systemic barriers that make a postsecondary degree less attainable for students of color and those from low-income areas

03 **THEIR GREATEST POSTSECONDARY ASPIRATIONS**, because our job is to help students dream big, build their own vision of success, and be empowered to reach their aspirations

**OUR MISSION**

OneGoal’s mission is to close the degree divide in America.

Only 22% of students from low-income communities earn a postsecondary degree, compared to 67% of their peers from high-income areas.∗

* National Center for Education Statistics, “Postsecondary Attainment: Differences by Socioeconomic Status”
**OUR CORE VALUES**

**01 EQUITY**

We know that the college degree divide is one symptom of a broad and deeply-entrenched system of inequity. As our Fellows, staff, and partners navigate these systems of oppression, we listen and learn alongside one another, while encouraging our own introspection and self-work. We name and fight inequity in our spheres of influence and help equip students to follow the path they choose for their lives. **Together, we work in active and hopeful pursuit of an equitable world.**

**02 PEOPLE**

We respect and value the intersectional identities and journeys of our Fellows, staff, and partners. We create an environment where all are encouraged to be their authentic selves. We extend grace, express gratitude, and uplift one another. Self-care, joy, vulnerability, and ongoing growth are vital to our success. **Together, we embrace and honor the fullness of each person.**

**03 INNOVATION**

We believe that achieving our mission requires a commitment to learning and ongoing transformation. Therefore, we reflect and conduct analysis to iterate on what is working at all times. We encourage smart risks that will move us boldly toward our vision. We confront our biases, challenge assumptions, provide space to dream big, face our fears, and harness the power of failure. **Together, we act bolder and get better.**

**04 COMMUNITY**

We recognize that our community will only thrive through a deep belief in the combined perspectives, stories, talents, and passion of everyone involved in our effort. We hold up a mirror for one another in love and assume responsibility as individuals and as a team, celebrating our highs with pride and authentically supporting our lows. **Together, we go further.**

**05 IMPACT**

We know that closing the degree divide requires a broad, diverse coalition of partners working together towards a shared vision. Together, we pursue ambitious, meaningful outcomes that lead to the change we seek for our Fellows and our nation. We hold ourselves to high standards and we engage in reciprocal learning where we are courageous enough to push our partners and humble enough to be pushed. **Together, we solve our greatest challenges.**
As a true partner in our mission to close the degree divide, Chicago Beyond has had a profound impact on the lives of hundreds of OneGoal Fellows since its founding in 2016. Chicago Beyond’s model is justice-driven, and they invest transformative dollars and other resources in bold ideas that dramatically improve the lives of youth on the margins. Beyond funding, Chicago Beyond works hand-in-hand with their partners by providing strategic support and thought partnership to help them achieve their goals and reach more young people.

The OneGoal and Chicago Beyond partnership was designed around one simple question: What if OneGoal could reach more young people than ever before? For the past three years, we worked with Chicago Beyond to develop and launch a “whole school” pilot to support a broader set of students with varying degrees of academic preparedness. The new format released a single teacher (or Program Director) from other teaching duties, allowed them to teach only OneGoal, and enabled them to reach four times the number of students in a traditional 25 student cohort. Through Chicago Beyond’s generous support and thought partnership, four Chicago high schools have administered the OneGoal course to hundreds more students, providing them with the tools and skills they need to pursue their postsecondary aspirations.

“Piloting scale” has illuminated valuable lessons about how to reach more Fellows in new and different ways. We remain humbled and empowered by our partnership with Chicago Beyond, who fights to give all young people the opportunity to achieve their fullest human potential, and whose work has impacted thousands of students across the country.
FINANCIAL PERFORMANCE, OUR BOARDS, + SUPPORTERS
## STATEMENT OF FINANCIAL POSITION AS OF JUNE 30, 2018

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CURRENT ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash</td>
<td>$15,144,975</td>
<td>$14,095,065</td>
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<tr>
<td>Accounts receivable</td>
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<td>$218,000</td>
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<td>Pre-paid expenses</td>
<td>$205,141</td>
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<td>Pledges receivable</td>
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<td>Total current assets</td>
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<td><strong>PROPERTY AND EQUIPMENT</strong></td>
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<tr>
<td>Net property and equipment</td>
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<tr>
<td><strong>OTHER ASSETS</strong></td>
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<tr>
<td>Rent deposit</td>
<td>$231,618</td>
<td>$243,284</td>
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<tr>
<td>Pledges receivable, non-current</td>
<td>$8,866,233</td>
<td>$5,489,220</td>
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<td>Total other assets</td>
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<td>$5,732,504</td>
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<tr>
<td><strong>Total assets</strong></td>
<td><strong>$33,998,576</strong></td>
<td><strong>$23,895,723</strong></td>
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<tr>
<td><strong>CURRENT LIABILITIES</strong></td>
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</tr>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>$118,476</td>
<td>$205,264</td>
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<td>Accrued payroll</td>
<td>$109,036</td>
<td>$105,794</td>
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<td>Deferred revenue</td>
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<td>$215,750</td>
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<td>Total current liabilities</td>
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<td>$526,808</td>
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<td><strong>LONG-TERM LIABILITIES</strong></td>
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<tr>
<td>Deferred rent</td>
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<td>$37,309</td>
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<tr>
<td>Total long-term liabilities</td>
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<td>$37,309</td>
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<td><strong>Total liabilities</strong></td>
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<td><strong>$564,117</strong></td>
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<td><strong>NET ASSETS</strong></td>
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<td>Unrestricted</td>
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<td>Temporarily restricted</td>
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<td>$13,345,923</td>
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<td>Total net assets</td>
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<td>$23,331,606</td>
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<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td><strong>$33,998,576</strong></td>
<td><strong>$23,895,723</strong></td>
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</table>
# Statement of Financial Activities

**As of June 30, 2018**

## Revenues

<table>
<thead>
<tr>
<th>Source</th>
<th>2018</th>
<th>2017</th>
</tr>
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<tbody>
<tr>
<td>Contributions</td>
<td></td>
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<tr>
<td>Foundations</td>
<td>$19,513,435</td>
<td>$16,128,478</td>
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<tr>
<td>Individuals</td>
<td>$5,159,806</td>
<td>$3,502,813</td>
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<tr>
<td>Corporations</td>
<td>$1,153,566</td>
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<tr>
<td>In-kind</td>
<td>$317,751</td>
<td>$125,000</td>
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<tr>
<td>Fee for service</td>
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<td>$794,751</td>
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<tr>
<td>Interest</td>
<td>$4,105</td>
<td>$3,361</td>
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<tr>
<td>Loss of disposal of assets</td>
<td>-</td>
<td>$(17,088)</td>
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<td><strong>Total Revenues</strong></td>
<td><strong>$27,568,145</strong></td>
<td><strong>$21,280,979</strong></td>
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## Expenses

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<thead>
<tr>
<th>Category</th>
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<th>2017</th>
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<td>Program Services</td>
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<td>$8,796,996</td>
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<tr>
<td>Fundraising</td>
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<td>$1,396,505</td>
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<tr>
<td>General Administrative</td>
<td>$1,895,319</td>
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<td><strong>Total Expenses</strong></td>
<td><strong>$17,494,741</strong></td>
<td><strong>$12,265,584</strong></td>
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## Change in Net Assets

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<tr>
<th>Description</th>
<th>2018</th>
<th>2017</th>
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<tbody>
<tr>
<td><strong>Change in Net Assets</strong></td>
<td>$10,073,404</td>
<td>$9,015,395</td>
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<td><strong>Net Assets at Beginning of Year</strong></td>
<td>$23,331,606</td>
<td>$14,316,211</td>
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<tr>
<td><strong>Net Assets at End of Year</strong></td>
<td><strong>$33,405,010</strong></td>
<td><strong>$23,331,606</strong></td>
</tr>
</tbody>
</table>
NATIONAL

Chris Cox
Chief Product Officer, Facebook

Aimée Eubanks Davis
Founder, Braven
Staff Emeritus, Teach For America

Mike Gamson
Senior Vice President of Global Solutions, LinkedIn

Maynard Holt
Chief Executive Officer, Tudor, Pickering, Holt + Co.

Earvin “Magic” Johnson
Chairman + Chief Executive Officer, Magic Johnson Enterprises

Charles Ashby Lewis
Chairman, Lewis-Sebring Family Foundation

Eddie Lou
Executive Chairman + Co-Founder, Shiftgig

Jeff Nelson
Co-Founder + Chief Executive Officer, OneGoal

D. Martin Phillips
Chairman, Managing Partner + Founder, EnCap Investments LP

David Simas
Chief Executive Officer, The Obama Foundation

Kimbra Walter
Director, Walter Family Foundation, Inc.

CHICAGO

Shradha Agarwal
Managing Partner, Jumpstart Ventures

Leslie J. Anderson
Chair
Senior Vice President + National Head of Treasury and Payment Solutions, Business Banking, BMO Harris Bank

Leslie Bluhm
Co-Founder, Chicago Cares

John Dugan, Ex-Officio
Co-Founder + Chairman, OCA Ventures

Joan Evans
Director, Prosper Road Foundation

Gary Gardner, Ex-Officio

Kimberly J. Keywell
Vice Chair

Matthew King, Ex-Officio
Former Executive Director, Former Principal + Co-Founder, EPIC Academy Charter High School

Lyle Logan
Executive Vice President, Northern Trust Co.

Steve Miller
Principal + Co-Founder, Origin Ventures

Claire O’Grady

David L. Parkyn
Retired President, North Park University

Sharon Thomas Parrott, Ex-Officio
Retired President, The DeVry Foundation

Scott Pofcher
Senior Vice President, Morgan Stanley

Jose L. Prado
Chairman, Chief Executive Officer, Evans Food Group, Former President, Quaker Oats North America

Liz Thompson, Ex-Officio
Special Advisor + Secretary, Morton Salt, Inc.

Kimbra Walter, Ex-Officio
Director, Walter Family Foundation, Inc.

Kevin Willer, Ex-Officio
Former Partner, Co-Founder, Chicago Ventures

Darrell Williams
Chair Emeritus
Chief Operating Officer, Loop Capital Markets

Sherman Wright
Founder + Managing Partner, TEN35

Jessica Droste Yagan
Chief Executive Officer, Impact Engine
BOARD OF DIRECTORS

NEW YORK

James Burnette
Senior Director, Global Sales Development, LinkedIn

Brett Kimmel
Chief Program Officer, College Access and Success, America Achieves

Alex Rafal
Managing Director + Chairperson, Maverick Capital Foundation

Alan D. Schwartz
Executive Chairman, Guggenheim Partners, LLC

Mimi Klein Sternlicht
Co-Founder, Bread + Buzz Ventures, LLC, Co-Founder, Campus Goose, LLC

Emily Stone Gelb
Vice President, Executive Director Onboarding, Teach For America

Jonathan G. Weiss
Senior Executive Vice President + Head of Wealth and Investment Management, Wells Fargo, LLC

Arthur Wit
Managing Director, Lone Pine Capital

MASSACHUSETTS

Mandy Lee Berman
Chief Administrative Officer + Executive Vice President, Operations, Bright Horizons

Josh Biber
Executive Director, Teach For America - Massachusetts

Jerry Gomez
Vice President Information Technology, TJX Companies, Inc.

Matthew H. O’Toole
Brand President, Reebok

METRO ATLANTA

Melissa Golden
Senior Vice President, Ketchum Public Relations

Timothy M. Renick, Ph.D.
Vice Provost, Vice President for Enrollment Management + Student Success

Professor of Religious Studies

Georgia State University

HOUSTON

Rafael Alvarez
Founder + Chief Executive Officer, Genesys Works

Jay M. Chernosky
Managing Director, Energy + Power Investment Banking Group, Wells Fargo Securities

Michael Jacobs
Portfolio Manager, Avik Capital Management

Michael Jamieson
Co-Head of North America, Energy Investment Banking, Citigroup

Duncan Klussman
Director of Education, The Kinder Foundation

Michael H. Lou
Chief Finance Officer + Executive Vice President, Oasis Petroleum

Thomas B. Nusz, Chair
Chief Executive Officer + President, Oasis Petroleum

Wynne M. Snoots
Partner, EnCap Investments LP

Marlen D. Whitley
Partner, Reed Smith LLP

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Managing Partner, Jumpstart Ventures

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Co-Founder + Chairman, OCA Ventures

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Director, Prosper Road Foundation

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Former Executive Director, Former Principal + Co-Founder, EPIC Academy Charter High School

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Executive Vice President, Northern Trust Co.

Steve Miller
Principal + Co-Founder, Origin Ventures

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David L. Parkyn
Retired President, North Park University

Sharon Thomas Parrott
Retired President, The DeVry Foundation

Scott Pofcher
Senior Vice President, Morgan Stanley

Jose L. Prado
Chief Executive Officer, Evans Food Group, Former President, Quaker Oats North America

Liz Thompson
Special Advisor President, The Cleveland Avenue Foundation for Education

Chad E. Walker
Vice President, General Counsel + Secretary, Morton Salt, Inc.

Kimbra Walter
Director, Walter Family Foundation, Inc.

Kevin Willer
Co-Founder + Partner, Chicago Ventures

Darrell Williams, Chair Emeritus
Chief Operating Officer, Loop Capital Markets

Sherman Wright
Founder + Managing Partner, TEN35

Jessica Droste Yagan
Chief Executive Officer, Impact Engine

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Sherman Wright
Founder + Managing Partner, TEN35

Jessica Droste Yagan
Chief Executive Officer, Impact Engine
SUPPORTERS

$1,000,000 + ABOVE
AT&T
Baiyor-Handler Charitable Program Fund\(^1\)\(^2\)
Charles Ashby Lewis + Penny Bender Sebring\(^1\)\(^2\)
Chicago Beyond\(^1\)
Cox-Vadakan Foundation\(^1\)
Tom + Susan Dunn\(^1\)\(^2\)
Edgerley Family Foundation\(^1\)\(^2\)
Mike + Alyse Gamson\(^1\)\(^2\)
Lewis-Sebring Family Foundation\(^1\)\(^3\)
Michael & Susan Dell Foundation\(^1\)\(^2\)
Phillips Family Foundation\(^1\)\(^2\)
Ray & Tye Noorda Foundation\(^1\)
Arthur Rock + Toni Rembe Rock\(^1\)
Sternlicht Family Foundation\(^1\)\(^2\)
Strategic Grant Partners\(^1\)\(^2\)
Walter Family Foundation\(^1\)\(^2\)
William K. Bowes, Jr. Foundation\(^1\)\(^2\)
Achieve Atlanta\(^1\)

$250,000 + ABOVE
A Better Chicago\(^2\)
Barr Foundation
ECMC Foundation\(^1\)\(^2\)
Keywell Family Foundation\(^1\)
Thomas B. + Terri Nusz\(^1\)

$100,000 + ABOVE
Anonymous
Arbor Brothers
Booth Ferris Foundation
Carnegie Corporation of New York
Chicago Blackhawks Community Fund, a fund of the McCormick Foundation
Crown Family Philanthropies/Arie & Ida Crown Memorial
Finnegan Family Foundation
Gary & Denise Gardner Family Foundation
Oasis Petroleum LLC
The Joseph Pedott Legacy Fund at The Chicago Community Foundation
The REAM Foundation
Robin Hood Foundation
Joanne Sekulic
Spector Fund\(^2\)
State Street Foundation
Tiger Foundation
Frank + Stephanie Tsuru
Steven Webster
David Weekley Family Foundation

$50,000 + ABOVE
Altman Foundation
The Paul M. Angell Family Foundation
Jonathan + Barbara Asch Weiss
BMO Harris Bank
John + Maureen Dugan
David Korman
Michael + Tracy Lou
Maverick Capital Foundation
Northern Trust
Matthew H. O’Toole
Prosper Road Foundation
Taylor + Krissi Reid
Schwartz Family Foundation\(^1\)\(^2\)
Thomas L. Thomas Family Foundation Fund\(^1\)\(^2\)
Ventana Foundation\(^1\)
Bob + Barb Zorich

$20,000 + ABOVE
Adtalem Foundation
Anonymous
Anonymous
Anonymous
Balyasny Foundation, Inc.
Anonymous
Best Portion Foundation
The Brinson Foundation
Capital One Foundation
Carnival Foundation

FOOTNOTES:
\(^1\) Commitment spanning multiple years
\(^2\) Regional + National commitment
\(^3\) Multi-region + National commitment
$20,000 + ABOVE CONT.

Chicago Tribune Charities
Cleveland Avenue Foundation for Education
CME Group Community Foundation
Cubs Care, a fund of the McCormick Foundation
Edwin Gould Foundation
EMK3
EnCap Investments
GCM Grosvenor
Guggenheim Capital, LLC
Michael Jamieson
LinkedIn for Good Foundation
LLL Foundation
Leila Shakkour + Michael Thorne
Edward Lou
Mayer & Morris Kaplan Family Foundation
Steve + Diane Miller
Morton Salt, Inc.
Northern Trust Charitable Trust
Barbara + Vania O’Connor
Mike + Claire O’Grady
Daniel and Jane Och Charitable Trust
OneStar Foundation
The Osa Foundation
Gary Petersen
Scott + Sally Pofcher
Polk Bros. Foundation
Powell Foundation
Sartain Lanier Family Foundation
Tim Schwertzfeiger
Shackouls Family Foundation
Wynne + Aimee Snoots
Square One Foundation
Jennifer Stier
Dilnaz Waraich
The Mary and Greg Whalley Family Foundation
Darrell + Allison Williams
Leigh + Arthur Wit
Jessica Droste Yagan + Sam Yagan

$10,000 + ABOVE

Anonymous
1111 Foundation
Shradha Agarwal
Mark Agnew
James Berylson
William Blair & Company, LLC
Melinda + Jay Chernosky
CIBC World Bank
Sharon + Jason DeLorenzo
Deutsche Bank Americas Foundation
Eastern Bank
Equitrust Life Insurance Company

Evans Family Foundation
Evans Food Products Co. Household
Paul + Mary Finnegan and Family
Aaron Frank
Fred Giuffrida + Pamela Joyner
Gochnauer Family Foundation
GrubHub
Bill Harrison
Charles + Charlene Hyle
Jemp-D Foundation
Emily Stone Gelb + Jonathan Gelb
Mike Josephson
Kutchins, Robbins & Diamond, Ltd.
Mark Lawrence
Lederhausen Foundation
Robert S. Levy
Lyon Family Foundation
Holly and Matt Maloney Charitable Trust
Kristin + Matt Maloney
Marvy Finger Family Foundation
MB Foundation
James McNulty
Neuberger Berman
OCA Ventures
Omnichannel Foundation
Fund c/o Seattle Foundation
Jessica Sieja

FOOTNOTES:
1 Commitment spanning multiple years
2 Regional + National commitment
OUR SUPPORTERS

$10,000 + ABOVE CONT.
The Siragusa Foundation
Richard and Susan Smith Family Foundation
Mike Speigl
Douglas E. + Courtney Swanson
Greg and Anne Taubeneck Family Fund at The Chicago Community Foundation
Peter Thompson
Vinson & Elkins LLP
Harry and Jeanette Weinberg Foundation Inc
Wellington Management Foundation
Wells Fargo Foundation
William Scott Mace Foundation
Sherman & Kara Wright Foundation

Robert A. Clifford
Joseph S. Doherty
DRW Trading Group Foundation
Earthstone Energy, Inc.
Enertia Software
Hagale Family Fund
William Heard
Kyle Kafka
Jane Kiernan
Kirkland & Ellis LLP
Peter Lee
Lone Pine Capital
Lone Pine Foundation
McMaster-Carr Supply Company
Mesirow Financial
Trudy Waguespack Nelson
North Park University
One Night
Opportune LLP
Charlie Phillips
Power Energy
Prado Family Fund
Reebok
Sable Bay
Michelle and Alan Smith Family Fund
Clayton A. Struve Family Foundation
Brad Thielemann

Thompson & Knight LLP
Torrent Energy Services LLC
Unison Consulting, Inc.
Steven + Valerie Waller
Wells Fargo & Company
Carol Schafer + Thomas Yates

$5,000 + ABOVE
Leslie Anderson
Anonymous
Anonymous
Anonymous
Ariel Investments
BelleJAR Foundation
Andrew Bluhm
Monica + James Burnette
Mark + Connally Burroughs
Citi
Richard Clemens

$250,000 + ABOVE
Balyasny Foundation, Inc.
Anonymous
Anonymous
Adtalem Foundation

$20,000 + ABOVE
Bob + Barb Zorich
Ventana Foundation
Foundation Fund
Thomas L. Thomas Family Foundation
Schwartz Family Foundation
Taylor + Krissi Reid
Prosper Road Foundation
Matthew H. O'Toole
Maverick Capital Foundation
Michael + Tracy Lou
David Korman
John + Maureen Dugan
BMO Harris Bank
Jonathan + Barbara Asch Weiss Foundation
The Paul M. Angell Family Foundation
Foundation

$10,000 + ABOVE
Jessica Droste Yagan + Sam Yagan
Leigh + Arthur Wit
Darrell + Allison Williams
Foundation
The Mary and Greg Whalley Family Foundation
Dilnaz Waraich
Square One Foundation
Wynne + Aimee Snoots
Shackouls Family Foundation

$20,000 + ABOVE
State Farm
Family Foundation
Charles and Lynn Schusterman
Maynard Holt
Heckscher Foundation for Children Charitable Foundation
The Bluhm Family

$15,000 + ABOVE
Achieve Atlanta
William K. Bowes, Jr. Foundation
Sternlicht Family Foundation
Arthur Rock + Toni Rembe Rock
Ray & Tye Noorda Foundation
Phillips Family Foundation
Michael & Susan Dell Foundation
Lewis-Sebring Family Foundation
Mike + Alyse Gamson
Tom + Susan Dunn
Cox-Vadakan Foundation
Chicago Beyond
Charles Ashby
Baiyor-Handler Charitable Foundation

$10,000 + ABOVE
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Eastern Bank
Sharon + Jason DeLorenzo
CIBC World Bank
Melinda + Jay Chernosky
William Blair & Company, LLC
James Berylson
Shradha Agarwal
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Barr Foundation
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Capital One Foundation
The Brinson Foundation
Best Portion Foundation
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Michael & Susan Dell Foundation
Lewis-Sebring Family Foundation
Mike + Alyse Gamson
Tom + Susan Dunn
Cox-Vadakan Foundation
Chicago Beyond
Charles Ashby
Baiyor-Handler Charitable Foundation
Thank you for your support and belief in the potential of all students. We are grateful to be on this journey together.