As we head into 2022, we are hopeful and eager to see the days of a post-pandemic world and true recovery from the challenges our young people have faced over the past two years. With an unprecedented 11.4% decrease in undergraduate enrollment for students in high-poverty schools from 2019 to 2020 and overall community college enrollment dropping a staggering 13.2%, it would be easy to lose hope for this class of students. In September 2020, The Washington Post published a piece on the disturbing impact COVID-19 had on college enrollment, labeling this cross-section of America’s young people as “The Lost Generation,” but at OneGoal, we refused to accept that label and instead went to work.

The very things that make us unique—our model embedded into the school day, prioritizing strong student-teacher relations, and culturally relevant curriculum—enabled us to provide the critical support students needed.

As one of our Program Directors reflected, “Our students are going through a lot, and we are that consistent face that they see. Lucky for us, our OneGoal family is very strong. We really pushed the idea of being a family from the beginning. They are such a support system for each other and have been nothing short of amazing.”

OneGoal has always focused on the most vulnerable students who are statistically much less likely to succeed, given their academic and socioeconomic profiles. Our team worked relentlessly to understand each Fellow’s unique circumstances to better coach them toward postsecondary pathways that are right for them. They supported FAFSA completion, helped appeal financial aid decisions, and secured additional funding. As a result, while we saw a seven-point decline in seamless enrollment for the class of 2020, the decline was significantly less than the nationwide decrease for students from high-poverty schools.

We couldn’t be more proud of our Fellows, educators, and teams. We are incredibly grateful for how our supporters rallied around us. We know students will continue to face complex challenges. There is much work to do alongside educators, counselors, and school leaders to ensure more students graduate. Because of your incredible commitment, we have the people, knowledge, and resources to end the degree divide and build a more equitable future for generations of young people.

With gratitude and in solidarity,

Melissa Connelly
Today, a postsecondary degree or credential is critical to achieving economic and social mobility. While students of all backgrounds have similar college and career aspirations, those born in low-income communities are far less likely to earn a degree. This inequity is not for lack of ambition or talent. It is the result of compounding systems of oppression that create almost insurmountable barriers.

The degree divide is one of our country’s most entrenched injustices.

<table>
<thead>
<tr>
<th>Low-income</th>
<th>High-income</th>
</tr>
</thead>
<tbody>
<tr>
<td>22%</td>
<td>67%</td>
</tr>
</tbody>
</table>

1 National Student Clearinghouse, High School Benchmarks: COVID-19 Special Analysis Update & Correction, March 2021
Over the last 14 years, we have grown to a national organization that has served 17,250 students across the country. We’ve learned that equitable advising requires expanding our definition of college to include pathways beyond two- or four-year degrees that lead to a fulfilling career with a family-sustaining wage. We’ve learned the critical role our educators, school administrators, and district leaders play in the advising experience for young people. We’ve learned that the systemic barriers perpetuating the degree divide require system-level solutions and partnerships that include a broad coalition of educators, district leaders, funders, and community partners. And we’re continuing to harness these learnings to build solutions that meet the complexity and scale of the problem.

At OneGoal, we are fueled by our belief in the brilliance of all students and our collective drive to right this injustice.
Our vision is every young person will have an equitable opportunity to achieve their greatest postsecondary aspirations.
Our Model

OneGoal has uniquely designed a program specifically for students whose postsecondary options are limited.

Supporting Three Critical Years

We make postsecondary planning an integral part of the high school experience beginning in our Fellows’ (students) Junior year and offering continued support through the first year of students’ postsecondary pathways.

Building Strong Relationships

We leverage the expertise of educators to provide one-on-one advising and build community with their Fellows, who in turn support one another along their postsecondary journeys.

Meeting Students Where They Are

We build rigorous, culturally relevant content and experiences, leveraging virtual and in-person learning and ensuring our Fellows are affirmed in their identities and understand their ‘why.’ This approach enables them to enroll and persist in college or other high-quality, low-cost alternative and progressive pathways.

Our Student Profiles

2.87
Average GPA

96%
Identify as a Person of Color

93%
Free/Reduced Lunch Eligible
I thought, ‘I’ll just go to the best school that I get accepted to,’ but Ms. Smith helped me realize I need to consider all the costs, how diverse the school is, and all these other attributes.”

Lisbeth Valencia Mendoza
OneGoal Y2 Fellow
“The first time I met Lisbeth, she was a tiny black box on my computer screen,” explained OneGoal Program Director Jessica Smith. Lisbeth Valencia Mendoza’s experience as a Y1 Fellow came through distance learning exclusively. “Here was this high-performing student who only participated in class through a chatbox, so I was shocked at the start of her second year – in walks this fabulous, expressive young person into my classroom!”

Lisbeth is now a Senior at De Anza High School in Richmond, California. She credits Ms. Smith with changing her mindset about her postsecondary pathway, “I thought, ‘I’ll just go to the best school that I get accepted to,’ but Ms. Smith helped me realize I need to consider all the costs, how diverse the school is, and all these other attributes.”

Now that Lisbeth has identified postsecondary match schools that align with her chosen path after graduation, Ms. Smith sees Lisbeth using her knowledge and extra time to support her peers outside OneGoal. “She’s one of the reasons I think OneGoal is effective,” said Ms. Smith, adding, “Lisbeth will bring friends with her to the OneGoal class, like, ‘Hey Ms. Smith, this is my friend, and I’m gonna help her with college stuff today,’ – so she’s taking her knowledge and giving it to other people.”

Lisbeth dreams of becoming a Psychologist, “I know I need to get into college and complete my degree to make that happen.”

Ms. Smith believes Lisbeth has what it takes to succeed while also acknowledging the difficult journey ahead. “As a first-generation college student, Lisbeth is carrying a lot on her shoulders, so I would just try to remind her that yes, this is going to be hard, but take those struggles and those frustrations and use those experiences to relate to other people in your career as a psychologist.”
We pursue ambitious, meaningful outcomes that lead to the change we seek for our Fellows and our nation.
By the Numbers

Fiscal Year: July 1, 2020 – June 30, 2021

17,250
Total Fellows served since our inception

8,200
Y1–Y3 Fellows served in FY21

84%
84% of OneGoal high school graduates enroll in a postsecondary institution

3,300
Y0 Fellows recruited in FY21

75%
75% of those who enroll persist one year after high school graduation

127
High School Partnerships

45
Postsecondary Partners

6 Regions

4 District Partnership Programs

Bay Area

Chicago

Metro Atlanta

New York

Massachusetts

Houston
This student-driven approach, first implemented in OneGoal Massachusetts and later adopted in all six regions, gives Fellows direct access to the OneGoal curriculum through an online learning platform called Canvas. By blending technology into the classroom, Program Directors now have more time to build strong relationships with Fellows through one-on-one advising.

OneGoal views the introduction of Canvas as a first step toward creating a truly differentiated experience through blended learning. Long-term, OneGoal sees blended learning as a path toward meeting Fellows’ individual needs in a more meaningful manner. In the coming years, we will work toward this vision through small group instruction tailored to match each Fellow’s learning goals, built-in time for Fellow reflection, and leveraging reporting tools in Canvas to offer data-driven advising.

OneGoal began integrating digital content with in-person instruction into the classroom model in FY21.
It’s not hyperbole to say that every district and/or school nationwide should consider these resources’ contents and go through the rubrics as a team-building exercise around college and career readiness.”

Bill DeBaun
Director of Data and Evaluation
National College Attainment Network

District Solutions

In FY21, OneGoal launched the District Partnership Program to pilot alternative delivery methods for our model. In this new approach, we partner with entire districts by utilizing a “train-the-trainer” approach where school site directors receive training to support Program Directors and their Fellows.

The pilot launched serving 250 students in three districts: Discovery Schools in Kenner, LA, East Baton Rouge Parish School System, LA, and School District U-46, IL, and in our first year, it added Bushwick Leader High School in NY.

As part of our support for districts, our team provided school and district leaders ongoing coaching and developed postsecondary readiness rubrics to help them evaluate their postsecondary readiness and assess progress. These rubrics, reviewed and endorsed by the National College Attainment Network, were so well received that they formed the basis of a new professional development series OneGoal is developing.
As a learning organization, we seek feedback, reflect + conduct analysis to iterate on what’s working at all times.
Closing the degree divide requires a deep understanding of the complex challenges our students face on their college and career paths.
Many postsecondary programs support students to enroll in a degree or credential program after high school. Still, the completion rates of students from low-income communities lag far behind their peers from high-income areas.

To understand why our students are “stopping out” on their postsecondary pathways, OneGoal conducted a qualitative study over the past year titled What are the Root Causes Preventing Students From Completing a Degree?

From 75 students, we learned that several root causes lead to stop-out, including financial and social-emotional challenges and misalignment between students’ degree programs and their aspirations. Several students named multiple causes, underscoring their compounding nature. Meanwhile, we also heard two underlying academic-related trends: Under-resourced high schools that do not prepare students for college-level academics and educational systems that are not designed for first-generation students of color to thrive.

Our findings from this study are directly informing program innovations at OneGoal, and we’ve incorporated them into our 2025 Strategic Plan. To learn more, including our four top-line recommendations to reduce student stop-out, read the full research brief.

*Based on 75 survey respondents, some identified concurrent challenges, so the sum of the figures do not equal 100%. Data collected as part of a qualitative research study, and thus is not representative of all OneGoal alumni.
We pursued data-enabled innovations to reach more students and help them choose postsecondary paths that were right for them.

Our Chicago team partnered with Chicago Public Schools to launch Summer Hub CHI (summerhub.org) to help all CPS high school graduates—not just OneGoal Fellows—choose and enroll in a postsecondary pathway. Students searched for scholarship and college financing help, built personalized enrollment checklists, and learned how to find free resources such as laptops and wifi.

After analyzing previous years' student enrollment and persistence data, our New York team developed a "Smart Match" strategy to ensure more college-bound Fellows enrolled in postsecondary institutions where they will be more likely to graduate. The team prioritized institutions with higher than average graduation rates for underrepresented minorities and programs designed to support students from economically disadvantaged communities. The results are so promising that OneGoal will be integrating them into our broader coaching strategy to support Fellows in making high-quality enrollment decisions.

There are few high-quality, flexible, and inclusive choices for students searching for alternative postsecondary pathways. OneGoal partnered with Southern New Hampshire University + Duet as well as with Guild to help meet this need. Now Fellows can pursue affordable, rigorous, and adaptable online degrees with virtual academic and career coaching throughout their experience. Through Guild’s "Get a job to go to college" program, Fellows can connect with Employer Partners who can financially support them with their education while working.
2025 Strategic Plan

The world is changing and OneGoal is rising to meet the need.

Four years into our Phase III strategic plan, we learned so much more about the complexity of the degree divide and what it would take to truly move the needle for our Fellows and the millions of students from similar backgrounds. In early 2021, we began the process of crafting a new strategic plan that builds on what we’ve learned thus far and pushes us to innovate in bold, new ways. Our team took an inclusive approach to crafting this plan, incorporating insights from our Fellows, educators, and partners.

Success by 2025

2X Ensure our Fellows are earning postsecondary degrees or certifications at twice the rate of their peers from similar backgrounds.

Positioned for Scale Partner with 40 districts to directly + indirectly influence the advising experience for young people across entire school systems.

Three Aims Over the Next Four Years

1. Deliver a differentiated, data-enabled solution that meets the diverse needs of students and better positions them to earn their degrees.
2. Become the flexible, impactful partner that schools and districts need to support all students equitably.
3. Build an agile, inclusive + innovative organization that can meet the needs of our Fellows today + tomorrow.
A unique collaboration between Nicholas Kristof of *The New York Times*, the Walter Family Foundation, and Focusing Philanthropy exploded into an astounding $4M raised from over 6,000 new donors over a mere three months.

Since 2009, Nicholas Kristof has written an annual “holiday gift guide” column in *The New York Times* to highlight organizations working to make the world a better place. The column began as a way to connect readers who wanted to help but didn’t know how with heroic individuals and organizations who needed resources. The Holiday Impact Prize has raised millions over the past decade, and OneGoal was recognized for the second time as a 2020 recipient.

Kristof partnered with Focusing Philanthropy to steward the campaign and maximize its impact.
“We enthusiastically support OneGoal because the program sticks with students, not only through high school graduation but into the postsecondary period, enabling those students to be more successful in life thereafter,” explained Focusing Philanthropy Chairman Larry Gilson.

What began as a $25K award gained steam, later going viral, thanks to an incredible $500K matching gift from the Walter Family Foundation. “For too long, the degree divide in this country has reinforced inequality and robbed the world of training for many brilliant minds. The Walter Family Foundation strives to foster social justice by closing the opportunity gap. We are proud to be partners with OneGoal and to support their important and innovative work,” said Kimbra Walter, Director of the Walter Family Foundation.

These generous donations helped OneGoal accelerate innovation, reach more students, and mitigate the long-term negative social and economic impact of the pandemic on our nation’s most vulnerable young people.
### Statement of Financial Position

as of June 30, 2021

<table>
<thead>
<tr>
<th>Category</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Assets</strong></td>
<td></td>
</tr>
<tr>
<td>Cash</td>
<td>$30,718,634</td>
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<tr>
<td>Investments</td>
<td>$4,196,233</td>
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<td>Accounts receivable, net</td>
<td>$474,050</td>
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<td>Pre-paid expenses</td>
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<tr>
<td>Pledges receivable, net</td>
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<td>Total current assets</td>
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<tr>
<td><strong>Property and Equipment</strong></td>
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<tr>
<td>Net property and equipment</td>
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<tr>
<td><strong>Other Assets</strong></td>
<td></td>
</tr>
<tr>
<td>Rent deposit</td>
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<tr>
<td>Pledges receivable, non-current, net</td>
<td>$652,880</td>
</tr>
<tr>
<td>Total other assets</td>
<td>$881,599</td>
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<tr>
<td>Total assets</td>
<td>$47,619,329</td>
</tr>
<tr>
<td><strong>Current Liabilities</strong></td>
<td></td>
</tr>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>$1,092,522</td>
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<tr>
<td>Contract liabilities</td>
<td>$171,250</td>
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<tr>
<td>Deferred revenue</td>
<td>$28,838</td>
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<tr>
<td>Total current liabilities</td>
<td>$1,292,610</td>
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<tr>
<td><strong>Long-term Liabilities</strong></td>
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<tr>
<td>Deferred rent, less current portion</td>
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<tr>
<td>Loan payable</td>
<td>$2,000,000</td>
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<tr>
<td>Total long-term liabilities</td>
<td>$2,224,779</td>
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<tr>
<td>Total liabilities</td>
<td>$3,517,389</td>
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<tr>
<td><strong>Net Assets</strong></td>
<td></td>
</tr>
<tr>
<td>Without donor restrictions</td>
<td>$27,648,552</td>
</tr>
<tr>
<td>With donor restrictions</td>
<td>$16,453,388</td>
</tr>
<tr>
<td>Total net assets</td>
<td>$44,101,940</td>
</tr>
<tr>
<td>Total liabilities and net assets</td>
<td>$47,619,329</td>
</tr>
</tbody>
</table>
# Statement of Financial Activities

as of June 30, 2021

## Revenue

<table>
<thead>
<tr>
<th>Description</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$21,764,687</td>
</tr>
<tr>
<td>In-kind</td>
<td>$335,031</td>
</tr>
<tr>
<td>Fee for service</td>
<td>$1,678,898</td>
</tr>
<tr>
<td>Investment income, net</td>
<td>$68,223</td>
</tr>
<tr>
<td>Forgiveness of debt – PPP loan</td>
<td>$2,952,607</td>
</tr>
<tr>
<td><strong>Total revenue</strong></td>
<td><strong>$26,799,446</strong></td>
</tr>
</tbody>
</table>

## Expenses

<table>
<thead>
<tr>
<th>Description</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>$16,569,243</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$3,972,538</td>
</tr>
<tr>
<td>General Administrative</td>
<td>$2,440,264</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td><strong>$22,982,045</strong></td>
</tr>
<tr>
<td>Loss on uncollectible pledges receivable</td>
<td>$500,000</td>
</tr>
<tr>
<td><strong>Total expenses and losses</strong></td>
<td><strong>$23,482,045</strong></td>
</tr>
</tbody>
</table>

## Net Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>Change in net assets</td>
<td>$3,317,401</td>
</tr>
<tr>
<td>Net assets at beginning of year</td>
<td>$40,690,789</td>
</tr>
<tr>
<td>Adjustment due to adoption of Topic 606</td>
<td>$93,750</td>
</tr>
<tr>
<td><strong>Net assets at end of year</strong></td>
<td><strong>$44,101,940</strong></td>
</tr>
</tbody>
</table>
Board of Directors

National

Chris Cox, Chair
Chief Product Officer, Facebook
Aimée Eubanks Davis, Vice Chair
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Staff Emeritus, Teach For America

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Liz Thompson, Special Advisor  
President, The Cleveland Avenue Foundation for Education

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Income Partner, Jackson Walker LLP

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Partner, Doran + Scalora

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Portfolio Manager, Avik Capital Management

Duncan Klussmann  
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Renee Laverdiere  
Principal, Boston Consulting Group

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Advisor, Toolbox Foundation

Jerry Gomez  
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Impact Investor + Strategic Advisor

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Former President, Bowdoin College  
Former Interim Chancellor, University of Massachusetts – Boston

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Dan Rivera  
President and Chief Executive Officer, MassDevelopment

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Executive Director of the National Institute for Student Success, Professor of Religious Studies, Georgia State University

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Senior Director of Global Sales, LinkedIn

Emily Stone Gelb  
Executive Coach and Strategic Consultant

Ira Handler  
Managing Principal, New Holland Capital

Kirk Hudson  
Vice President, Goldman Sachs

Hari Moorthy  
Partner, Global Head of Transaction Banking, Goldman Sachs

Rakesh Pillai  
Managing Director, JP Morgan Chase

Carol Schafer  
Managing Partner, Hyphen Advisors, LLC

Mimi Klein Sternlicht  
Co-Founder, Bread Ventures, LLC  
Co-Founder, Campus Goose, LLC

Arthur Wit  
Managing Director, Lone Pine Capital
Our Supporters

$1,000,000 + Above
Anonymous**
Baiyor-Handler Charitable Program Fund**
The Studio @ Blue Meridian Partners**
William K. Bowes, Jr. Foundation**
Cox-Vadakan Foundation**
Edgerley Family Foundation**
Focusing Philanthropy2
Mike & Alyse Gamson**
Bill & Melinda Gates Foundation**
Lewis-Sebring Family Foundation**
Ray & Tye Noorda Foundation**
One8 Foundation**
Phillips Family Foundation**
Arthur Rock & Toni Rembe Rock
Sternlicht Family Foundation**
Walter Family Foundation**

$250,000 + Above
Keywell Family Foundation**
Koshland Foundation**
Charles and Lynn Schusterman Family Foundation**
Joanne Sekulic**

$100,000 + Above
Achieve Atlanta
Bluhm Family Charitable Foundation**
Crown Family Philanthropies; Arie & Ida Crown Memorial**
Guggenheim Capital, LLC
Maynard & Kathleen Holt**

$50,000 + Above
Altman Foundation
Anonymous
Arbor Brothers
Balyasny Asset Management
Frances Berger
Booth Ferris Foundation
Chicago Blackhawks Community Fund, a fund of the McCormick Foundation
ConocoPhillips
Tammy & Bill Crown
John & Maureen Dugan
Evans Family Foundation**
The Joseph Pedott Legacy Fund

1Multi-region commitment
2Regional + National commitment
**Commitment spanning multiple years
$50,000 + Above cont.
The Lawrence Foundation
Michael Lou
Fundación MAPFRE
Maverick Capital Foundation
Morton Salt, Inc.**
Claire & Michael O’Grady
The Powell Foundation
The Prosper Road Foundation and Joan Evans
Sartain Lanier Family Foundation
Schwartz Family Foundation**
Matthew & Julie Simon¹
The Herbert & Nell Singer Foundation, Inc.
Snooth Family Charitable Fund
J.R. and Jane Spalij
Brian and Stephanie Spector via The Boston Foundation
Stevens-Murphy Family Giving Fund
Nathaniel and Elizabeth P. Stevens Foundation**
Tsuru Family Foundation
Wil VanLoh, Jr.
Michael Vellano
Wellington Management Foundation
The Mary and Greg Whalley Family Foundation

$20,000 + Above
Anonymous
Basis Technologies
Berghorst Family Foundation
Seth and Mandy Berman Fund
The Brinson Foundation
The Brown Foundation, Inc.
Casteel Family Foundation
Jay M. Chernosky
Citadel
The Conway Family Charitable Fund
Dave Coolidge
Cubs Care, a fund of the McCormick Foundation
Jason and Sharon DeLorenzo
The Donley Foundation**
GCM Grosvenor¹
Gorman Family Holdings
Edwin Gould Foundation
H-E-B Foundation
Javitch Foundation
Knox-Hodgson Charitable Fund
Mansueto Foundation
Marc and Jeanne Malnati Family Foundation
Marqeta Cares Fund
Mayer & Morris Kaplan Family Foundation
Hari Moorthy
Murray Family Foundation
Northern Trust
Northern Trust Charitable Trust

$10,000 + Above
Anonymous
Anonymous
Anonymous
Anonymous
Anonymous
David Baggett
William and Debbie Becker
The Blinder Family Fund
Bozzini Family Fund
The Cedar Street Foundation
Chevron Corporation
Chipman-Russon Legacy Fund
Community Foundation for Greater Atlanta
DAMB Foundation

¹Regional + National commitment
²Commitment spanning multiple years
$10,000 + Above cont.

Anne & Anuj Dhanda
Joseph & Gretchen Doherty
Robin Doran
Draper Foundation
John and Mary Franklin Foundation
David Fussichen
Gochnauer Family Foundation
Joe Greenberg
M.J. and Caral G. Lebworth Foundation
HarborOne Foundation
Houston Energy
Ms. Charlene and Mr. Charles S. Hyle and the Hyle Family Charitable Trust
Island Foundation, Inc.
Jemp-D Foundation
Kirkland & Ellis LLP
David Korman Family
Lone Pine Capital
William Scott Mace Foundation
Martin Major
Kristin and Paul Marcus via the Marcus Family Charitable Fund
Marion and Jack Euphrat Philanthropic Fund
Jim McNulty
Mr. Barry Mills and Ms. Karen Mills
Ben Moreland
Neuberger Berman
Parnassus Endeavor Fund

John and Page Schreck Family Charitable Fund
Tom Smerling and Reena Bernards
Staple Family Fund
Truist (Formerly SunTrust Banks, Inc.)
Vinson&Elkins LLP
Karen & Eli Wallace Giving Fund
Danny and Emily Weingeist
Malcolm Hewitt Wiener Foundation
William Blair & Company, LLC²
Peter & Georgia Windhorst
Arthur Wit
Eva Wolfsohn Fund

$5,000 + Above

Caitlin Adams
Allender Family Fund
The Alpern Family Charitable Fund
Leslie Anderson-Rutland
Anonymous
Anonymous
Anonymous
Anonymous
Anonymous
Anonymous
Anonymous
Anonymous

Anonymous
Anonymous
Anonymous
Anonymous
Ime Archibong
John Backes and Robin Roberts Fund
Kenny Baldwin
Donald F. Barkman
Michael and Kimberly Beatrice Charitable Gift Fund
Annelle Bergerson
Branson Family Foundation
Burdeen’s Jewelry
James Burnette
Spencer Keith Chase
The Betsey and Ken Cheitlin Giving Fund
Lizz Chung Charitable Fund
Brandy Cook
Anita T. Davidson and Robert A. Friedman Charitable Fund
Anonymous
Anonymous
Michael & Dudley Del Balso
Raymond & Catherine Dethorne
Bhavana Devulapally & Bhavan Suri
Jeff Dietert
DiStefano Charitable Foundation
Dowling and Serra Family Fund
Larry & Molly Dutton Charitable Fund

¹ Multi-region commitment
² Regional + National commitment
$5,000 + Above cont.

ECMC Foundation
Felder Williams Fund
Denise Filakosky
FMC Corporation
Gartner
Carrie Gillespie
James Gilligan
Don and Marchelle Goens
John and Marcia Goldman Foundation
Goldman Sachs¹
Google Employee Matching Gift Program²
Greg and Anne Taubeneck Family Fund at the Chicago Community Foundation
Jane Griffith
Guggenheim Partners
Timothy Guth
Christina Haines
Marian Harris
Michael Jacobs
K’Lynne Johnson and Daniel Cotton
Kyle and Kristi Kafka
Fred Karlsen
Michael and Lindy Keiser
Michael Kieschnick
Kirby Family Foundation
Kathryn Kohm and Charles Ayers
Kruglyak Giving Fund

Jennifer and Brian Kuzma Charitable Fund
Renee Laverdiere
LinkedIn²
LinkedIn Social Impact Fund
Reed Lowenstein
David and Kristi Lumpkins
Macquarie Inc
Steve and Eileen Nelson
Brett and Jana Newton
Nick Nolan
O’C Family Foundation
Patricia O’Connor
OCA Ventures
Omenn-Darling Family Advised Fund at Seattle Foundation
OMW Corporation
Roderick & Lynne Palmore
Harry and Jane Pefanis
Riverbend Energy Group
John & Denise Rohwer
John & Jeanne Rowe
John Rutherford
Goizueta Business School at Emory University-John Lewis Case Competition
The Michael T. Sherman Foundation
Sherman & Kara Wright Foundation
The Skeltons Charitable Giving Fund
Michelle and Alan Smith Family Fund

South Wind Foundation
Stella Farm Fund
Sweet & Friedlander Fund
Brad and Lisa Thielemann
University of Virginia
Ken Valach
Vistra Energy
Rick Waddell
Theda White
Jacqueline Wiles

Thank you for making our work possible.
Many paths, one goal.